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is UP
The Job Force Board

35 YEARS

LEADING BUSINESS
TO EXCELLENCE

Misbdc
MICHIGAN
SMALL BUSINESS
& TECHNOLOGY
DEVELOPMENT CENTER



Please take a moment to view our weekly update to keep current on the exciting happenings around the Upper Peninsula.

Government Contracting 101 Class in Escanaba

What does it take to become a successful government contractor? What services and resources are available to a small business pursuing the government market? If your company has been considering the field of government contracting, this seminar will give you the insight you need.



Did you know the federal government purchases more than \$415 billion of goods and services a year? Find out what it takes to sell your goods and services to the federal government. In addition, learn about the services and continuous support the Procurement Technical Assistance

Center (PTAC) has available to help your company with the contracting process.

October 15, 2009 - Federal Government Contracting 101

8:30 AM to 12:00 PM
Escanaba, M-TEC at Bay College

To Register Contact:
Trisha DeGrand
Phone: 906.789.0558 x231 Email: tdegrand@jobforce.org

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Upcoming Events

October 15, 2009
Government Contracting
101

M-TEC at Bay College
Escanaba, MI

For More Information
Contact

Trisha DeGrand
800.562.4808 x.231

EPA Webcast October 13: Developing Energy Efficiency Programs for K-12 Schools

On Tuesday, October 13, 2009, EPA's Local Climate and Energy Program will host a webcast entitled "Developing Energy Efficiency Programs for K-12 Schools."



The webcast will provide an overview of EPA's ENERGY STAR program for K-12 Schools and DOE's EnergySmart Schools program. In addition, local practitioners will showcase how they developed, implemented, and measured results from energy efficiency programs in their school

districts. The webcast will conclude with a question and answer session. The webcast will be held on October 13, 2009, from 2:00 - 3:30 PM (Eastern).

Background information for K-12 Schools webcast is available at: [ENERGY STAR for K-12 School Districts](#)

To register for the webcast, please visit: [Developing Energy Efficiency Programs for K-12 Schools](#)

October 20, 2009
Business After Hours
Landing Restaurant
Menominee, MI
For More Information
Contact
Sandi Brumbaugh
715.735.6681

October 23, 2009
5th Annual UP Non Profit Conference
Northern Michigan University
For More Information
Contact
Ann Gonyea
906.228.8919

November 10, 2009
Advance Market Research
Michigan Works! Service Center
For More Information
Contact
Trisha DeGrand
800.562.4808

Our vision is to create and maintain a healthy and growing economy with a local workforce that has the knowledge, skills and abilities to enable local employers to compete and succeed in a global and technologically sophisticated market place.

Thank you for your continued support of economic and workforce development efforts throughout our region.

Sincerely,

Orrin Bailey
Michigan Works! The Job Force Board

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