

LEADING BUSINESS  
TO EXCELLENCE



Please take a moment to view our weekly update to keep current on the exciting happenings around the Upper Peninsula.

## Business Development and HUBZone Orientation Planned for Delta County

On Friday, June 26 at 10AM EST, the U.S. Small Business Administration along with Region 1 MI-SBTDC will be providing an orientation on how to gain certification as an 8(a) Minority Enterprise. This free orientation is being held at the Island Resort and Casino in the Casino Board Room at W399 Hwy 2&41, Harris, MI 49845.



Participants will learn about what the 8(a) Program is and the basic requirements for the program, the definition of a HUBZone, financing programs, small business contracting goals and locating financing opportunities.

Every day, the U.S. Small Business Administration and its nationwide network of partners help millions of potential and current small business owners start, grow and succeed.

For more information or to RSVP to this free seminar, contact Lance Wolfe at 906.399.2647.



## Community Workshop with Representative Steve Lindberg June 26th

Do you know someone who has questions about unemployment

## [Join Our Mailing List!](#)

### QUICK LINKS

[Michigan Works!  
The Job Force  
Board](#)

[MI-SBTDC](#)

[M-TEC](#)

[PTAC](#)

[RIG Survey](#)

[UPEDA](#)

### *Upcoming Events*

**June 24, 2009**  
**Understanding the Bid**  
Michigan Works! Service  
Center  
Marquette, MI  
For More Information  
Contact  
800.562.4808 x231

**July 9, 2009**

benefits, re-employment services or job training services?

Representative Steve Lindberg, Michigan Works! The Job Force Board, Northern Michigan University and the Unemployment Agency invite you to a Community Workshop.

The workshop will be held at the Marquette County Michigan Works! Service Center at 1498 O'Dovero Drive on Friday, June 26th at 3PM EST.

Presenters from sponsoring organizations will provide valuable information on available resources.

For more information, contact Katy at 906.228.3075 xt. 402.

## GSA Federal Supply Schedules Seminar July 9th



There will be a **Basic Seminar** held from 9am - noon intended for businesses that would like to learn about the Supply Schedules and market potential.

Includes:

- An overview of the GSA
- Definition of a GSA schedule
- Benefits of a GSA schedule
- How to get on a schedule
- How to choose the right schedule

The afternoon ( 1PM - 3PM) will consist of a **Sales/Marketing Roundtable** intended for businesses who are already on schedules or have attended the Basic Seminar.

Includes:

- Selling through the GSA
- Multiple award schedules
- GSA background
- Advantages of a GSA contract
- Being proactive
- Finding clients
- Direct selling

Both sessions will be held at M-TEC at Bay College, 2000 North 30th Street in Escanaba, MI on Thursday, July 9th. For more information or to register, contact Trisha DeGrand at 906.789.0558 xt.231 or [tdgrand@jobforce.org](mailto:tdgrand@jobforce.org).

## Diversifying Michigan Manufacturers

July 15, 2009

For more information or to register

[CLICK HERE](#)

## *Understanding GSA & How to Market your GSA Contract*

M-TEC at Bay College  
Escanaba, MI  
For More Information  
Contact  
800.562.4808 x231

## *July 15, 2009 Diversifying Michigan Manufacturers*

Traverse City  
231.995.7105  
Iron Mountain  
800.562.4808  
Gaylord  
989.731.0288

## *July 23, 2009 MEDC UP Small Business Regional Forum*

Bay College  
Escanaba, MI  
For More Information  
Contact  
800.562.4808



# 2009 Upper Great Lakes Economic & Workforce Development Summit

Save the Date! September 16, 2009

*Economic and Workforce Development Summit*

**9:00 AM – 3:30 PM EST**

**NMU Great Lakes Rooms, Marquette, MI**

*Agenda and Program to Follow –*

*More Information Soon at [www.jobforce.org](http://www.jobforce.org)*



Here is what last year's participants had to say:

“**E**very year  
*I leave the Summit  
renewed & re-charged!*”

“**G**reat event!  
*Informative, relevant  
and inspiring!*”

**Lodging:**

A block of rooms are reserved at the  
Country Inn & Suites (906-225-1300),  
Ramada Inn (906-228-6000) and  
the Landmark Inn (906-228-2580).

Equal Opportunity Employer. Michigan Relay (800) 649-3777.  
Auxiliary Aids and Services Available to Individuals with Disabilities upon Request.

Our vision is to create and maintain a healthy and growing economy with a local workforce that has the knowledge, skills and abilities to enable local employers to compete and succeed in a global and technologically sophisticated market place.

Thank you for your continued support of economic and workforce development efforts throughout our region.

**Sincerely,**

Orrin Bailey  
Michigan Works! The Job Force Board



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