



Please take a moment to view our weekly update to keep current on the exciting happenings around the Upper Peninsula.

Register now for the July 23rd UP Small Business Forum

The input of local small businesses is needed by the Michigan Economic Development Corporation for improving the business climate in the Upper Peninsula.

On July 23, 2009 Chris Holman, Michigan Small Business Advocate, will discuss challenges, opportunities and resources needed for the success of regional entrepreneurs and small business owners.

If you or someone you know is an entrepreneur or small business owner, this free forum is a must attend.

**Upper Peninsula Small Business Regional Forum**  
**Thursday, July 23, 2009**  
**1:30 p.m - 3:30 p.m. EST**  
**Joseph Heirman University Center**  
**Bay College Campus**  
**2001 N. Lincoln Road, Escanaba, MI 49829**

Visit the Job Force Board home page to register on-line at [www.jobforce.org](http://www.jobforce.org) or call Lisa Broman at 800.562.4808 x232 for more information.



Government Contracting For Small Businesses

**"Maximizing Bid Match"**

**What does it take to become a successful government contractor?**

**What services are available to a small business pursuing the government market?**

If your company has been considering diversifying into government contracting, this seminar will give you the insight you need.

**Tuesday, July 28, 2009**

**[Join Our Mailing List!](#)**

**QUICK LINKS**

[Michigan Works!  
The Job Force Board](#)

[MI-SBTDC](#)

[M-TEC](#)

[PTAC](#)

[UPEDA](#)

***Upcoming Events***

**July 9, 2009**  
**Understanding GSA & How to Market Your GSA Contract**  
M-TEC at Bay College  
Escanaba, MI  
For More Information  
Contact  
800.562.4808 x231

**July 15, 2009**  
**Diversifying Michigan Manufacturers**  
Traverse City  
231.995.7105  
Iron Mountain  
800.562.4808  
Gaylord  
989.731.0288

**July 23, 2009**  
**MEDC UP Small Business Regional Forum**  
Bay College  
Escanaba, MI  
For More Information  
Contact  
800.562.4808

**July 28, 2009**  
**Government Contracting for Small Business**  
**"Maximizing Bid Match"**  
Forward Financial  
Iron Mountain, MI  
For More Information  
Contact

8:30 - 9:00am Registration  
9:00 - Noon Seminar  
**Forward Financial**  
W8159 S. US Hwy 2/41  
Iron Mountain, MI  
(Next to Goodwill Store)

This seminar is presented by your local Procurement Technical Assistance Center (PTAC), a non-profit organization that provides no-fee assistance to companies interested in doing business with federal and state government agencies. PTAC Procurement Counselors help businesses to understand government contracting and selling to the government.

To register contact Trisha DeGrand at 800.562.4808 x231 or [tdegrand@jobforce.org](mailto:tdegrand@jobforce.org).

## Selling to the State of Michigan



*"Doing business with Michigan"*

**Contracting 101 with the State of Michigan**  
**Wednesday, August 26, 2009**  
Registration  
9:30 - 10am EST  
Video Conference  
10:00 - 12:00pm EST  
Michigan Works! Service Center  
1498 O'Dovero Drive  
Marquette, MI 49855

Buy Michigan First provides an outstanding opportunity for small businesses and vendors to learn about selling to the State of Michigan.

The State of Michigan has a contract portfolio of over \$19 billion.

REGISTRATION IS FREE OF CHARGE!

To register contact Trisha DeGrand at 800.562.4808 x231 or [tdegrand@jobforce.org](mailto:tdegrand@jobforce.org).

800.562.4808 x231

**August 26, 2009**  
**Buy Michigan First**  
Michigan Works! Service Center  
Marquette, MI  
For More Information  
Contact  
800.562.4808 x231

**September 3, 2009**  
**Government Contracting for Small Business**  
**"Understanding the Bid"**  
Michigan Works! Service Center  
Houghton, MI  
For More Information  
Contact  
800.562.4808 x231

## Diversifying Michigan Manufacturers

July 15, 2009  
For more information or to register  
[CLICK HERE](#)



## 2009 Upper Great Lakes Economic & Workforce Development Summit

Save the Date! September 16, 2009

*Economic and Workforce Development Summit*

**9:00 AM – 3:30 PM EST**  
**NMU Great Lakes Rooms, Marquette, MI**  
*Agenda and Program to Follow –*  
*More Information Soon at [www.jobforce.org](http://www.jobforce.org)*

Here is what last year's participants had to say:

“**E**very year  
I leave the Summit  
renewed & re-charged!”

“**G**reat event!  
Informative, relevant  
and inspiring!”



Lodging:  
A block of rooms are reserved at the  
Country Inn & Suites (906-225-1300),  
Ramada Inn (906-228-6000) and  
the Landmark Inn (906-228-2580).

Equal Opportunity Employer. Michigan Relay (800) 649-3777.  
Auxiliary Aids and Services Available to Individuals with Disabilities upon Request.

Our vision is to create and maintain a healthy and growing economy with a local workforce that has the knowledge, skills and abilities to enable local employers to compete and succeed in a global and technologically sophisticated market place.

Thank you for your continued support of economic and workforce development efforts throughout our region.

**Sincerely,**

Orrin Bailey



**Equal Opportunity/Employer. Michigan Relay (800) 649-3777.  
Auxiliary Aids and Services Available to Individuals with Disabilities upon Request.**

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